









# REQUEST FOR PROPOSAL ("RFP")

# **OWNER PROJECT #3**

## 400 HORSES CASINO "SIGNAGE" ORDER AND INSTALLATION

(Collectively herein known as the "Project")

| Project Name:     | RFP Due Date:       | Company Name:   |
|-------------------|---------------------|-----------------|
| 400 Horses Casino | July 14, 2025 @ 5PM | S&K Gaming, LLC |
|                   |                     | ("S&K Gaming")  |

Company Overview: The Confederated Salish and Kootenai Tribes established S&K Gaming to provide general gaming management oversight. S&K Gaming successfully manages tribally-owned and operated casinos, including Gray Wolf Peak Casino, KwaTaqNuk Resort and Casino, and Big Arm Resort & Casino. S&K Gaming leases the tribal land and owns the casino and assets. Bryon Miller is CEO of S&K Gaming, with direct oversight and responsibility.

Project Overview: S&K Gaming is building a new casino located on 10 acres, north of the municipal airport in Polson, MT; named 400 Horses Casino at 100 Irvin Flats Rd, Polson, MT. S&K Gaming has a Director of Construction & Development, Brian Werner, whom is the owner's representative for this project and the primary contact (herein referred to as the "Project Manager") for this RFP submittal, questions, clarification, and/or response. Please send any questions and/or clarification to <a href="mailto:bwerner@csktgaming.com">bwerner@csktgaming.com</a>. Only written questions will be accepted.

S&K Gaming has contracted and hired Kraus Anderson as General Contractor ("General Contractor") to manage the construction project. There is an owner identified projects, and this is one of them. Thus, the vendor 400 Horses Casino "signage" order and installation contractor ("Contractor") selected will work in conjunction with the General











Contractor on install scheduling and timeline, as project develops. There is a final completion date which will be managed and communicated from S&K Gaming to Contractor.

S&K Gaming is requesting electronic responses with quotes, bid for the following Project:

- 1) order and supply of all signage inside the building and outside the building,
- 2) assembly and installation,
- 3) warranty minimum one (1) year,
- 4) map or drawing showing location of signs,
- 5) code required signs, and
- 6) signature for completion within timeline.

**Communication:** The RFP Coordinator is the sole point of contact at S&K Gaming for the procurement on Project. All communication between the Contractor and S&K Gaming upon receipt of this RFP shall be with the RFP Coordinator, as follows:

Name: Brian Werner, Director of Construction and Development

Phone Number: 406-883-3636 ext. 408 Email address: bwerner@csktgaming.com

## Project scope of work:

1. Order, make or have made, assembly and supply the signage on the list furnished in the attachment provided, first page.

#### 2. OUTSIDE THE FACILITY NAME & LOGO

a. sign #1 – outside the Porte Cochere, on the NE wall facing highway 93, in the upper structure, a backlight white letters. "400 HORSES CASINO" in 2'-3' white backlit lettering, then "LOGO" beneath name 4'x4' to 6'x'6'. Logo is still in production.











#### TRAFFIC PATTERN AND OUTSIDE PERIMITER SIGNAGE

- b. sign #2 turning in from Irving Flat to the casino property, a metal sign with distinct color lettering for an "ENTRANCE" sign with arrow pointing right.
- c. sign #3 opposite a metal sign with distinct color lettering for an "ENTRANCE" sign with arrow pointing left.
- d. sign #4-(12) total handicap signs, with poles, one sign and pole per market spot
- e. sign #5 (12) total signs "RESERVED TRIBAL ELDERS" (two lines), with poles, one sign and pole per market spot
- f. sign #6 a metal sign with distinct color lettering for an "ALL DELIVERIES" sign with arrow pointing right.
- g. sign #7 White letterings, 6" in height to go on window/door "EMPLOYEE ENTRANCE".
- h. sign #8 White letterings, 6" in height to go on window/door "SHIPPING & RECEIVING".
- i. sign #9 White letterings, 6" in height to go on window/door "ELECTRICAL ROOM".
- j. sign #10 White letterings, 6" in height to go on window/door "EMPLOYEE BREAKROOM".

## 3. INSIDE THE CASINO FACILITY

- a. sign #11 one (1) sign called "THE LANDING" (bar/restaurant), white backlit/illuminating, proper sizing height enough to see from distance and related to other interior signage.
- b. sign #12 two (2) sign called "RESTROOMS", white backlit/illuminating, proper sizing height sizing height enough to see from distance and related to other interior signage.
- c. sign #13 two (2) sign called "BEVERAGES", white backlit/illuminating, proper sizing height sizing height enough to see from distance and related to other interior signage.
- d. sign #14 one (1) sign called "GUEST SERVICES", white backlit/illuminating, proper sizing height sizing height enough to see from distance and related to other interior signage.











- e. sign #15 (12) PLACARDS non-smoking signs, stating "NO SMOKING OR VAPING IN THIS AREA". Locations TBD.
- f. sign #16 (4) PLACARD A.D.O. signs stating "AUTO DOOR OPENER"
- g. sign #17 wrap entire security podium at entrance and "SECURITY GUEST SERVICE" sign on it.
- h. sign #18 (2) "MEN'S", PLACARD, proper sizing height enough to see from distance and related to other interior signage.
- i. sign #19 (2) "WOMEN'S", PLACARD, proper sizing height enough to see from distance and related to other interior signage.
- j. sign #20 (1) "FAMILY", PLACARD, proper sizing height enough to see from distance and related to other interior signage.
- k. sign #21 (1) PLACARD A.D.O. signs stating "AUTO DOOR OPENER"
- l. sign #22 (6) PLACARD, stating "EMPLOYEES ONLY"
- m. sign #23 (1) PLACARD sign, per room, in the back of the house, attached to the wall naming the room, room/door number and include in brail as well. See the map for details.
  - WOMEN 104
  - MEN 106
  - WOMEN 108
  - MEN 110
  - FAMILY RESTROOM 103
  - ELECTRICAL 194
  - STORAGE 193
  - COUNT 176
  - MANTRAP 174 (X3)
  - CAGE 173
  - PLAYERS CLUB 177
  - VAULT 172
  - CAGE/PLAYERS CLUB MANAGERS 170
  - SURVEILLANCE 191
  - SURVEILLANCE MANAGER 192











- SHIPPING RECEIVING 186
- FACILITY MANAGER 187
- INFORMATION TECHNOLOGY 185
- IT DIRECTOR 184
- IT STORAGE 183
- FLOOR MANAGER 182
- SLOT TECH 180
- SLOT MANAGER 181
- ELECTRICAL 126
- EMPLOYEE ENTRANCE 164
- SECURITY 165 (X2)
- SECURITY MANAGER 166
- PLUMBING/MECHANICAL 163
- WOMEN 161
- MEN 160
- JANITORIAL 143
- EMPLOYEE BREAKROOM 142
- MDF 155
- HUMAN RESOURCES 150
- CONFERENCE ROOM, 154
- UNIFORMS 163
- PAYROLL 152
- HR MANAGER 151
- TRAINING ROOM 149
- CONFERENCE ROOM 145
- STORAGE 148
- STORAGE 146
- F & B MANAGER 147
- CFO 140
- CEO 139
- ACCOUNTING 138











- GENERAL MANAGER 136
- MARKETING DIRECTOR 135
- MARKETING 137
- ACCOUNTING 133
- MARKETING 134
- JANITORIAL 109
- BAR STORAGE 130
- BEER COOLER 129
- COOLER 126
- FREEZER 127
- JANITORIAL 105
- 4. Any external or 3<sup>rd</sup> party production costs.
- 5. All material and/or parts.
- 6. Installation of all signage, and connection of parts and/or equipment per layout on the second page of the attachment.
- 7. Ensure any missing signage is brought to the attention of the Project Manager.
- 8. Warranty required: signage and installation for minimum of one (1) year.
- 9. Shipping charges, and stocking fees for returns.
- 10. Complete with pricing, terms and conditions to include but not limited to any pricing related charges tariffs, additional subcontractor expense, travel and per diem.
- 11. The proposal shall remain in effect for ninety (90) days for acceptance by S&K Gaming from the due date for receipt of Proposal.











NOTE: To be completed by timeline. Construction of 400 Horses is scheduled to be finished by June 2026; therefore, submitted RFP responses must align with the ability to complete this Project within the timeline.

NOTE: Contractor must identify all electrical or wiring needed for any signage so such may be reviewed and added by the General Contractor.

**Requirements and Expectations:** [List specific requirements and expectations, including technical specifications, performance standards, quality control measures, team composition, etc.]

- All original equipment (OEM), with no refurbished or repaired or off the shelf product.
- Contractor required to obtain and provide evidence they are licensed, bonded and insured.
- The Contractor is solely responsible for pulling and obtaining all required permits.
- Contractor responsible for scheduling.
- Contractors arrange their own means: i.e. travel, hotel, meals, per diem, etc.
- The contractor will work directly with the Director of Construction & Development, and work with the on-site General Contractor for requirements, safety, scheduling, and site work.
- Contractor may be required to obtain and maintain a CSKT Gaming Commission vendor license for the duration of the project, at contractor's expense.
- The contractor will provide three references for projects completed within the last two years that are similar in scope to this project.
- Indian Preference, in accordance with CSKT Ordinance 101A is applicable.











- In the event it becomes necessary to revise any part of this RFP, addenda will be distributed to the finalists.
- S&K Gaming reserves the right to cancel or to reissue the RFP in whole or in part, at any time.

# Owner Add-Alternatives Statement, specified,

- 1. Any other warranted item the Contractor proposes for this RFP, with a price associated for such.
- 2. List or explain any missing signage that is recommended, needed or warranted.

<u>Submission Instructions:</u> An electronic response is required, to the attention of Brian Werner, Director of Construction & Development, via email (<u>bwerner@csktgaming.com</u>) or deliver on a thumb drive to (219 1<sup>st</sup> Street East, Polson, MT 59860).

Any late submission, incomplete submissions, or failure to follow RFP process will be grounds for no consideration to pursue Contractor whatsoever.

Consideration is given from review of the designated S&K Gaming team; based on bid completion, pricing, Contractor vetting, Contractor ability to perform work, customer service output, and/or proximity of the Contractor to the project.

#### **END OF RFP**

**NEXT PAGE IS FOR INTERNAL USAGE ONLY**